

CARD 1

What is the employer actually paying you for?

CARD 2

What can an employer never train into you?

CARD 3

Why does attendance matter more than it looks?

CARD 4

You cannot remember which way you were told to do something. Now what?

CARD 5

How do you own a mistake?

CARD 6

Why not win the argument?

CARD 2

The intangibles — work ethic, integrity, honesty, promptness, kindness. They can teach the job. They cannot teach what you grew up with.

CARD 1

To do what the owner would do if they could be everywhere at once. A business hires because one person cannot do it all.

CARD 4

Go back and ask. Asking twice costs seconds. Guessing wrong costs trust.

CARD 3

It is a respect issue before it is a time issue, and it is the fastest way to get hired, fired, or promoted.

CARD 6

You might win it and still not get the job. Early on, being right matters less than being someone they want to keep around.

CARD 5

That was my fault. I will be better prepared. I am sorry. What can I do to fix this? Then never repeat it.

CARD 1

The one advantage available to absolutely everybody?

CARD 2

How long does a reputation take to build, and to break?

CARD 3

What do you do before asking someone how to do something?

CARD 4

What is a personal brand at work, really?

CARD 5

Why keep a written record of your work?

CARD 6

Who comes first at work?

CARD 2

Years of accountable behaviour to build. One lie, one lapse, one thing out of character to break.

CARD 1

You can outwork them. Not smarter, not better looking, not more talented — harder working.

CARD 4

Being the person who has the information. The one everybody is told to go ask. The one the place runs smoothest around.

CARD 3

Teach yourself first — Google, YouTube, AI. Then go and ask them to fill in the rest.

CARD 6

The customer. Then your manager. Then your co-workers — who are co-workers, not friends.

CARD 5

Achievements, commendations, compliments, with dates. At review time you bring evidence instead of memory.